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# **Design for Manufacturing & Assembly Across Three Industrial Revolutions**

Three Centuries 1760 – 2060

**Bradford L. Goldense** 

June 18, 2024

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ISBN10 NA ISBN13 978-1-937115-43-2

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Artisanship: Beginnings of Design – Standard Designs



16<sup>th</sup> Century

The use of drawing to specify how something was to be constructed later was first developed by architects and shipwrights during the Italian Renaissance.

By the **early 16th century**, competitive pressures led to the emergence in Italy and Germany of **Pattern Books**: collections of engravings illustrating decorative forms and motifs which could be applied to a wide range of products, and whose creation took place in advance of their application.



Image Credit: Wikipedia



nage Credit: www.alamy.con

17<sup>th</sup> Century

In the **17th century**, the growth of artistic patronage in centralized monarchical states led to large governmentoperated manufacturing epitomized by the **Gobelins Manufactory**, **opened in Paris in 1667 by Louis XIV**. Teams of hundreds of craftsmen, specialist artists, decorators, and engravers, produced products ranging from tapestries and furniture to metalwork and coaches. **This approach spread around the civilized world**.

18<sup>th</sup> Century

**One such operation remains today, the infamous Meissen porcelain workshop established in 1709**. As long as reproduction remained craft-based, however, the form and artistic quality of the product remained in the hands of the individual craftsman, and tended to decline as the scale of production increased.

Source: "Industrial Design," Wikipedia, https://en.wikipedia.org/wiki/Industrial\_design.

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Artisanship: Beginnings of Manufacturing – Steam Engine

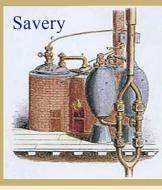
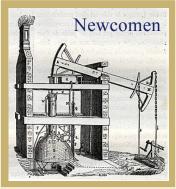


Image Credit: Wikipedia



mage Credit: Wikipedia

17<sup>th</sup> Century

In 1605, French mathematician David Rivault de Fleurance in his treatise on artillery wrote on his discovery that water, if confined in a bombshell and heated, would **explode the shells**. In 1606, the Spaniard Jerónimo de Ayanz y Beaumont demonstrated and was granted a patent for a steam-powered **water pump**. The pump was used to drain the inundated mines of Guadalcanal, Spain. In 1679, French Physicist Denis Papin, invented the Steam Digester (**pressure cooker**) which was used to extract fats from bones in a high pressure environment and create Bone Meal.

In 1698, Thomas Savery designed the **first steam engine to be applied industrially**. The "fire-engine" or "Miner's Friend" was a pistonless steam pump. Savery made two key contributions. First, in order to allow the water supply to be placed below the engine, he used condensed steam to produce a partial vacuum in the pumping reservoir using that to pull the water upward. Secondly, in order to rapidly cool the steam to produce the vacuum, he ran cold water over the reservoir.

18<sup>th</sup> Century

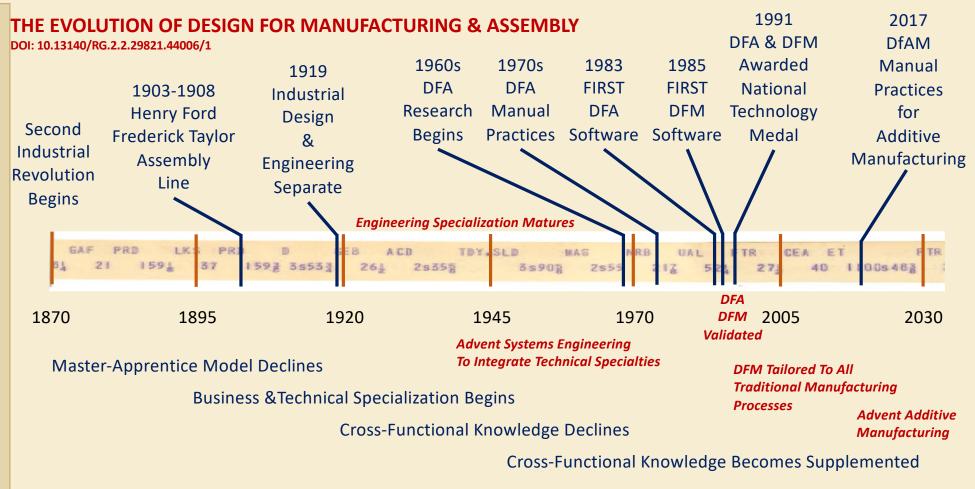
In 1712, Thomas Newcomen is said to have brought together the essential elements to develop the **first steam** engine for which there could be commercial demand.

- The concept of a vacuum (i.e. a reduction in pressure below ambient)
- The concept of pressure
- Techniques for creating a vacuum
- A means of generating steam
- The piston and cylinder

Source: "History of the Steam Engine," Wikipedia, https://en.wikipedia.org/wiki/History\_of\_the\_steam\_engine.

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1<sup>st</sup> Industrial Revolution: Transition To Scattered Islands of Machine-Driven Production



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1<sup>st</sup> Industrial Revolution: Singular Machines Replace Many Artisans [Who Now Run Them]

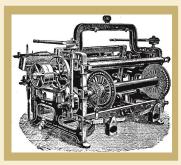


Image Credit https://1785martaprovenza.blogs pot.com/2015/04/applicazionidella-macchina-vapore.htm

The Industrial Revolution, also known as the First Industrial Revolution, was a period of global transition of the human economy towards more widespread, efficient and stable manufacturing processes that succeeded the Agricultural Revolution. It started in Great Britain and spread to continental Europe and the United States, that occurred during the period from around 1760 to about 1820–1840.

The development of trade and the rise of business were among the major causes of the Industrial Revolution.

This transition included:

- Going from artisan production methods to machines
- New chemical manufacturing and iron production processes
- The increasing use of water power and steam power
- The development of machine tools
- The rise of the mechanized factory system.

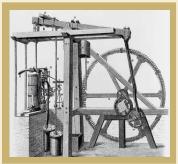


Image Credit: https://cncwmt.com/latestews/the-history-of-machinetools /

Output greatly increased, and the result was an unprecedented rise in population and the rate of population growth.

The Industrial Revolution marked a major turning point in history. Comparable only to humanity's adoption of agriculture with respect to material advancement, the Industrial Revolution influenced in some way almost every aspect of daily life. In particular, average income and population began to exhibit unprecedented sustained growth.

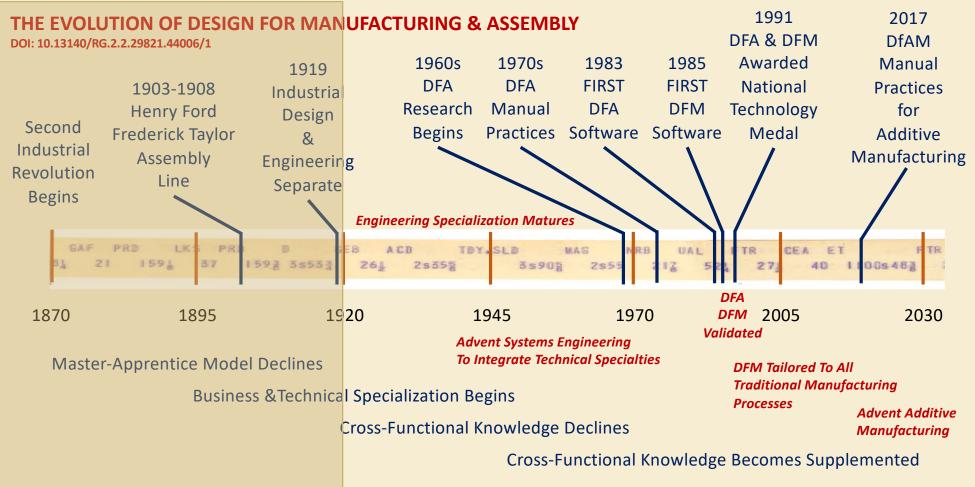
The textile industry was the first to use modern production methods. Textiles became the dominant industry in terms of employment, value of output, and capital invested.

GDP per capita was broadly stable before the Industrial Revolution and the emergence of the modern capitalist economy. The Industrial Revolution began an era of per-capita economic growth in capitalist economics. Economic historians agree that the onset of the Industrial Revolution is the most important event in human history since the domestication of animals and plants.

Source: "Industrial Revolution," Wikipedia, https://en.wikipedia.org/wiki/Industrial\_Revolution.

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2<sup>nd</sup> Industrial Revolution: The Advent of Consumer Designs and Machine-Based Factories



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Design for Manufacturing & Assembly Across Three Industrial Revolutions

2<sup>nd</sup> Industrial Revolution: Profession of Design Formalizes to Meet Consumer Wants



Image Credit: Abe Books



Image Credit: Dorman Museun



mage Credit: IDSA

19<sup>th</sup> Century

While the emergence of industrial design dates to to the growth of industrialization and mechanization that began with the **industrial revolution in Great Britain in the mid 18th century**. The earliest use of the **term "industrial design" occurred in 1839**, to retroactively describe the school of St. Peter which had been founded around 1750 regarding the instruction of draftsmen employed in preparing patterns for the silk manufacture.

The **Practical Draughtsman's Book of Industrial Design was printed in 1853**. The subtitle of the (translated) work explains, that it wants to offer a "complete course of mechanical, engineering, and architectural drawing." This work paved the way for a **big expansion in the field drawing education** in France, the UK, and the United States.

Christopher Dresser (1834-1904) is considered the first independent industrial designer. Born in Glasgow, Scotland, he was a pivotal figure in the Aesthetic Movement and a major contributor to the allied Anglo-Japanese or Modern Style (British Art Nouveau style). In 1873 he was requested by the American Government to write a report on the design of household goods. Consumers were demanding products with increased Aesthetic Designs.

20<sup>th</sup> Century

The first use of the term "industrial design," in the context of a profession, is attributed to the industrial designer." **Joseph Claude Sinel (1889-1975) in 1919 who proclaimed himself in writing to be an "industrial designer.**"

While colleges like the Rhode Island School of Design originated in 1877, the country's first industrial design degree program occurred in 1934 at Carnegie Institute of Technology.

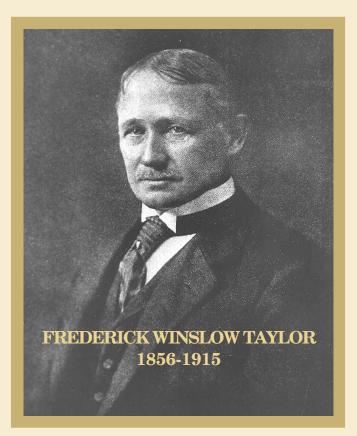
Source: Wikipedia: https://en.wikipedia.org/wiki/Industrial\_design, https://en.wikipedia.org/wiki/Christopher\_Dresser#Partial\_bibliography.

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2<sup>nd</sup> Industrial Revolution: The Profession of Design Becomes Distinct From Engineering



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### **Father of Scientific Management**

**2<sup>nd</sup> Industrial Revolution: The Standard Factory Formalizes** 

Advanced the two principal technical professions concerned with the management of a factory – engineering and accountancy.

Early factory workers differed with management on a fair days work for a fair days pay. Taylor reached a solution through the exact and detailed measurement – which yielded "standard" times, making it possible for each worker to always achieve "standard" or better.

Two principles had to be in place at all times. (1) Both sides must take their eyes off the division of the surplus as the all-important matter, and together turn their attention towards increasing the size of the surplus. (2) Both sides must recognize as essential the substitution of exact scientific investigation and knowledge for the old individual judgement in all matters relating to work done in the establishment.

Exposition Internationale Universelle Award, Paris, France, 1900 Cresson Medal, Franklin Institute of Pennsylvania, 1902 President, American Society of Mechanical Engineers, 1906 Honorary Doctor of Science, Sc.D., University of Pennsylvania, 1906 Doctor of Laws, LL.D., Hobart College, 1912

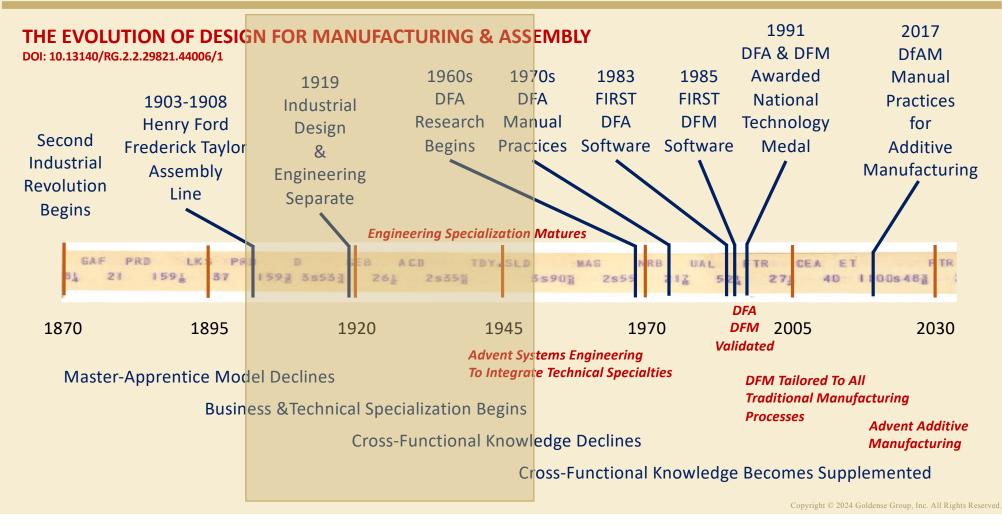
The rigidness of Taylor's standards were a solid beginning. His immediate followers, Henry L. Gantt and Frank B. Gilbreth Sr., made a larger contribution to the dynamics of management.

Source: Urwick, Lyndall F. & Wolf, William B., *The Golden Book Of Management*, American Management Associations, New York, NY, USA, Expanded Edition, Copyright © 1956, 1984, Pages 79-85.

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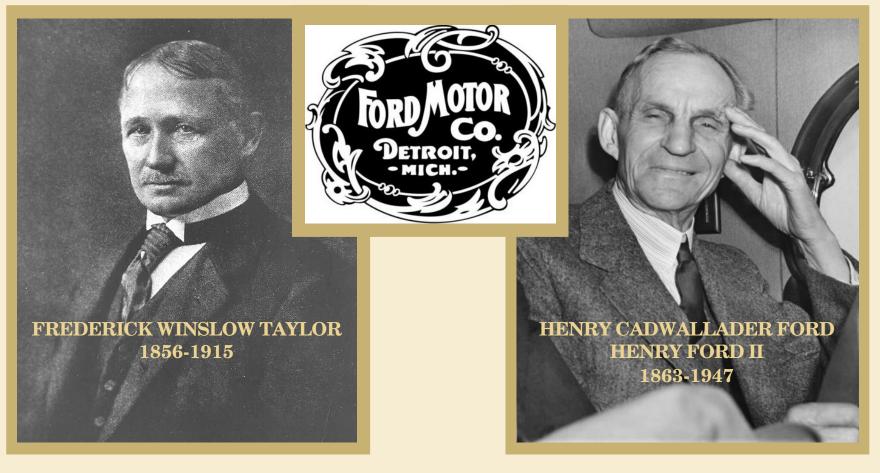
3rd Industrial Revolution - Part I: Technical, Functional, Process, & Job Specialization Matures [I Do This]



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**Design for Manufacturing & Assembly Across Three Industrial Revolutions** 

3<sup>rd</sup> Industrial Revolution - Part I: Two Visionaries Join Forces & All Heck Breaks Loose



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3rd Industrial Revolution - Part I: Ford Spawns an Explosion of Design and Manufacturing Capabilities

In his early 20s, he **built himself a small tractor** to help him on his father's farm. He then **built a steam engine** to power the tractor.

In December of 1893, he built his first horseless carriage called the "Quadricycle."

Henry Ford saved his longtime friend and mentor Thomas Edison's last breath in a test tube. The test tube can be found in the Henry Ford Museum.

He developed a kind of mass production method that reduced the man hours on the factory floor tremendously. In **1913, his company was the first to develop a moving assembly line for cars.** The technique was first deployed at a new plant in Highland Park, Michigan.

**By 1914**, Ford's mass production methods allowed the company to **93 man-minutes, down from 12.5 manhours.** The moving assembly line allowed for Ford to implement a three-shift day. That in turn **increased the productivity tremendously**. By 1920, Ford was producing about one million cars a year, up from about 40,000 a decade prior.

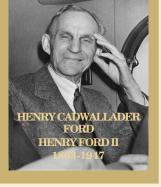
Ford deployed moving assembly line technique of production that allows for items to move at a predetermined pace from one workstation to another until the final product is fully assembled. It's been said that Ford divided the manufacturing process of the Model T into 45 steps.

Ford made cars affordable.. It's been estimated that over **15 million Model T cars were produced**. At those figures, the Model T held a **50% market share of the American automobile industry by 1918**.

Source: World History Edu: https://worldhistoryedu.com/henry-fords-greatest-achievements-and-inventions/.









3<sup>rd</sup> Industrial Revolution - Part I: Management Approaches & Worker Procedures Changed

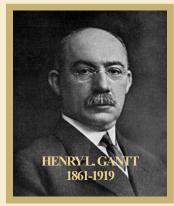
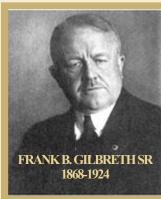


Image Credit: Wikipedia



mage Credit: Wikipedia.

### **The Creator of the Gantt Chart -** Circa 1910-1915

One of the earliest members of the Scientific Management community to direct his efforts toward the human being in industry. "In all the problems of management," he wrote, "the human element is the most important one."

His first original contribution was the "task and bonus" system of wages which he presented at ASME in 1901.

Gantt's next contribution was was to evolve graphic charts for production control. The "Daily Balance Sheet," forerunner of his better known Gantt Chart, was to give a picture of the prior day's work by noon the following day to facilitate continuous preplanning of production.

The final evolution, the Gantt Chart, was revolutionary at the time as it **changed production planning from being quantity-based to being time based**.

### The Pioneer of Time & Motion Studies - Circa 1912-1924

Scientific Management, as Taylor and Gantt developed it, was a series of principles for analyzing the routines and procedures of workers on the job.

His first contribution was to develop lines of authority and responsibilities of each worker's job – Job Descriptions.

His unique contribution was on human efforts and the methods he devised for fleshing-out wasteful and unproductive movements. There was "one best way to do the work." If it could be discovered, it would add significantly to the gains Taylor was making in the overall system of management at a next levels of refinement.

He was the first to apply a motion-picture camera for analysis, and the **first to classify the elements of human motions.** Gilbreth reduced all motions of the hand into some combination of 17 basic motions.

Source: Urwick, Lyndall F. & Wolf, William B., *The Golden Book Of Management*, American Management Associations, New York, NY, USA, Expanded Edition, Copyright © 1956, 1984, Pages 95-98 [Gantt] and Pages 136-140 [Gilbreth].

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**3<sup>rd</sup> Industrial Revolution - Part I: WWII Further Accelerates Everything Involving Products & Processes** 

During World War II, the United States created an intricate system for marshaling resources, designing and manufacturing weapons, and then getting them to the battlegrounds where they were needed. The system involved an extensive network of organizations and agencies, some of which had existed before the war and others that were created specifically for wartime. The network handled different aspects of the planning, research, financing, design, and production of weaponry. Concerns included converting existing factories to wartime production, constructing new ones, allocating and distributing raw materials, and devising techniques to improve design quality, such as operations research, ergonomics, and systems theory. Unskilled and semi-skilled workers had to be trained to produce war material, and then military personnel had to learn how to use it, thus fostering a vast training operation with new methods of instruction.

In addition, planning for the production of weaponry had to be integrated with military strategy. Thus, coordination was required between military planners, the organizations that did research on new weapons, and the factories or shipyards that produced them.<sup>2</sup> Research often led to innovative weapons that did not fit conventional strategic formulations but nonetheless had to be incorporated into new tactical plans. For the first time, scientists worked alongside engineers and designers, resulting in an enormous number of new devices, machines, and even systems for developing technology and managing production.

The key to U.S. mobilization was this coordinated effort. Major innovations in management strategy were required to keep track of a process whose complexity was unprecedented. No single system existed to ensure the effective management of the U.S. government's research, development, and manufacturing activities during the war. Nevertheless, success was achieved through a combination of related subsystems, as well as communication networks that involved government and military officials.



Source: Margolin, Victor, "The United States in World War II: Scientists, Engineers, Designers," MIT Press, Vol. 29, No. 1 (Winter 2013), pp. 14-29,

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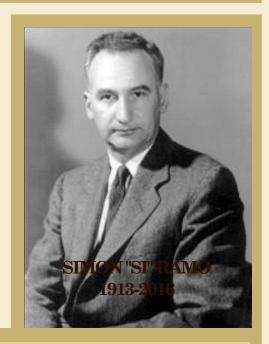
3<sup>rd</sup> Industrial Revolution - Part I: Systems Engineering – All Major Disciplines Achieve Specialization

The term systems engineering can be traced back to **Bell Telephone Laboratories in the 1940s**. The need to identify and manipulate the properties of a system as a whole, which in complex engineering projects may greatly differ from the sum of the parts' properties, motivated various industries, especially those developing systems for the U.S. military, to apply the discipline.

When it was no longer possible to rely on design evolution to improve upon a system and the existing tools were not sufficient to meet growing demands, new methods began to be developed that addressed the complexity directly. The continuing evolution of systems engineering comprises the development and identification of new methods and modeling techniques. These methods aid in a better comprehension of the design and developmental control of engineering systems as they grow more complex.

### **OPTIMIZATION TOOL SET**

System architecture System model, modeling, Mathematical optimization System dynamics Systems analysis Statistical analysis Reliability engineering Decision making



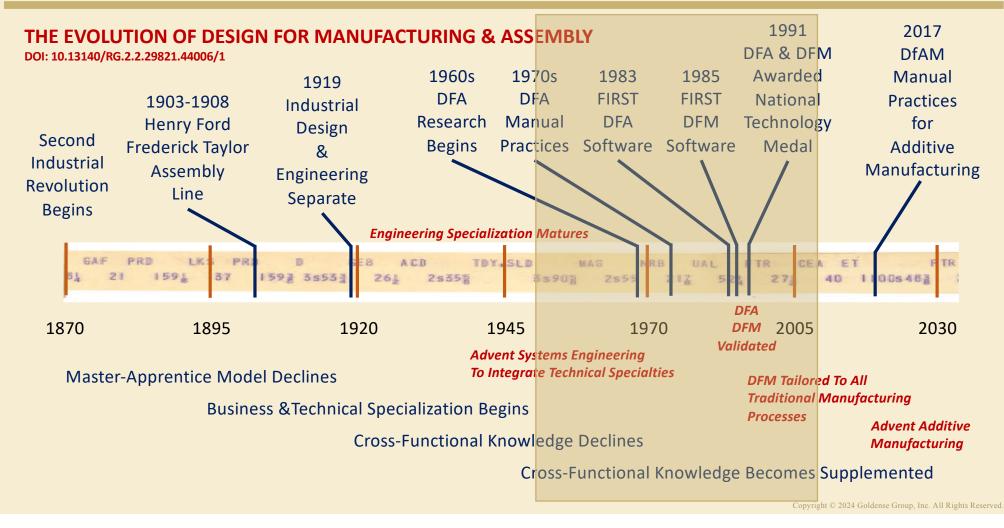
Simon "Si" Ramo was an American engineer, businessman, and author. He led development of microwave and missile technology and is sometimes known as the father of the intercontinental ballistic missile (ICBM). He also developed General Electric's electron microscope. He played prominent roles in the formation of two Fortune 500 companies, Ramo-Wooldridge (TRW after 1958, now part of Northrop Grumman) and Bunker Ramo Corporation (now part of Honeywell).

Source: Wikipedia: https://en.wikipedia.org/wiki/Systems\_engineering, https://en.wikipedia.org/wiki/Simon\_Ramo.

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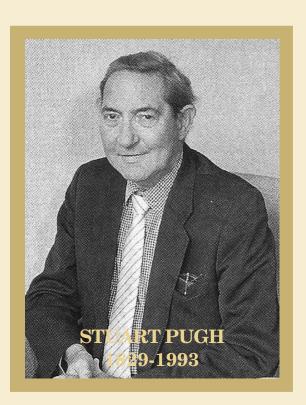
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<sup>3rd</sup> Industrial Revolution - Part II: The Advent of DFA & DFM – Reintegrating Specialized Departments



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3<sup>rd</sup> Industrial Revolution - Part II: Robust Design Started In England & Bloomed In Scotland



Stuart Pugh graduated from London University with a degree in Mechanical Engineering and became a graduate apprentice for the British Aircraft Corporation. In 1956 he worked in the Warton Aerodrome as a project engineer for the Mach 6 Wind Tunnel. In 1963 he became the Chief Designer of the Mechanical Product Division at the Marconi Company. In the later stages of his industrial career, Pugh worked within the English Electric Company as Chief Designer in the Hydraulic Equipment Division, ultimately progressing to become Divisional Manager.

**Pugh left industry in 1970** and began his academic career as a 'Smallpeice' Reader in **Design for Production at Loughborough University of Technology**. Later, he became the Director of the 'Engineering Design Centre'.

Pugh moved to Scotland and in 1985 became the 'Babcock Professor of Engineering Design' and the head of the 'Design Division' at the University of Strathclyde in Glasgow. The Design Division merged in 1989 with the Department of Production Management and Manufacturing Technology to create the Department of Design, Manufacture and Engineering Management (DMEM), of which Pugh remained head until his death in 1993. It was here that Pugh produced his seminal book, 'Total Design: Integrated Methods for Successful Product Engineering', published in 1990. Pugh Introduced and taught Total Design across the faculty of engineering at Strathclyde University.

Soon after Pugh published his book 'Total Design', Professor Don Clausing (MIT) and Professor Ken Ragsdell (University of Missouri) encouraged Pugh to publish his collection of papers to make his work readily available to design engineers and managers. However, Pugh's untimely death from illness ultimately led Don Clausing and Ronaldo Andrade (Universidade Federal de Rio de Janeiro, Brazil) to complete Pugh's book 'Creating Innovative Products Using Total Design: The Living Legacy of Stuart Pugh'.

Source: Wikipedia: https://en.wikipedia.org/wiki/Stuart\_Pugh.

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### **Design for Manufacturing & Assembly Across Three Industrial Revolutions**

describes Pugh's innovative

that was put to the test so

Saturn project.

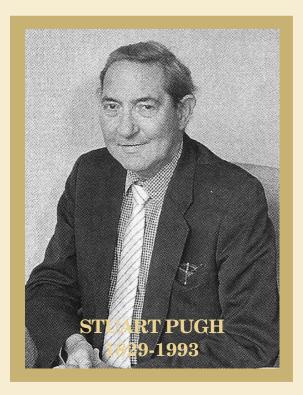
'controlled convergence' technique

successfully for General Motors'

**Identification of Under-Served** 

**Market Segments Plotting Method** 

3<sup>rd</sup> Industrial Revolution - Part II: The Bloom Was Exceptional But Short Lived – Pugh Passed Suddenly



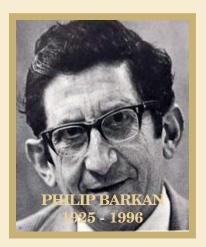


Selection – A Method that Works", [4] Weight Smell Add text her Add text her Ideal otal gty of + 1's Above aver Total gty of 0's Total gty of - 1' Not good Bad Overall weighted s of 49 is Design Option 6, thus the best

Source: Wikipedia: https://en.wikipedia.org/wiki/Stuart Pugh. SlideTeam: https://www.slideteam.net/blog/top-7-pugh-matrix-templates-with-samples-andexamples. Copyright © 2024 Goldense Group, Inc. All Rights Reserved.

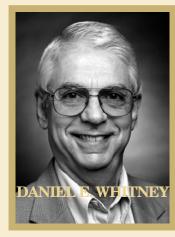
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3rd Industrial Revolution - Part II: Design Producibility Was A Hot Topic – MIT & Stanford



DFMA Index Design for Manufacturability Curriculum The Importance of Product Planning Integrated Use of Formal Design Methodologies Early Six Sigma Champion

B.S., Tufts University, 1946 M.S., University of Michigan, 1948 Ph.D., Pennsylvania State University, 1953 US Navy General Electric Engineering & Quality, 53 Patents Israel Institute of Technology, 1971-1972 IEEE Fellow, 1972 Recruited-In Full Professor, Stanford, 1977 National Academy of Engineering, 1980 Confidential Consultant to Motorola



DFA & Automated Assembly Computerized Assembly Mechanical Assembly Design for Automation Computers in the Product Development Process Complex Systems & Networks Robotics



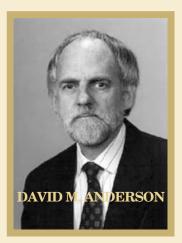


Research Gate 158 Publications

Ph.D., MIT, 1968 Professor, MIT, 1968-1974 Section Chief, Draper Laboratories, 1974-1993

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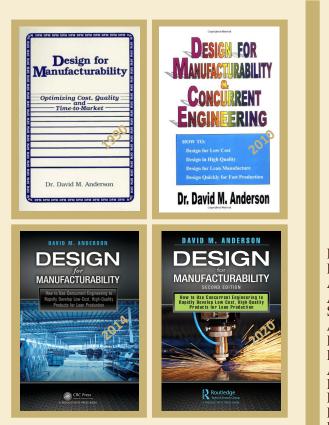
3<sup>rd</sup> Industrial Revolution - Part II: Design Producibility Was A Hot Topic – UC Berkeley, Swansea Univ.



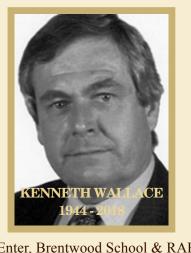
Design for Manufacturability Concurrent Engineering

http://design4manufacturability.com

Ph.D., Mechanical Engineering, UC Berkeley Professional Engineer, PE, Industrial Engineering Professional Engineer, PE, Mechanical Engineering Professional Engineer, PE, Manufacturing Engineering Anderson Automation, Inc., 1977-1983 Certified Management Consultant, CMC, 1992-2023 Fellow of ASME, FASME Life Member in SME, LSME



**Design for Manufacturing & Assembly Across Three Industrial Revolutions** 



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Translate & Edit Seminal Work By Gerhard Pahl Wolfgang Beitz

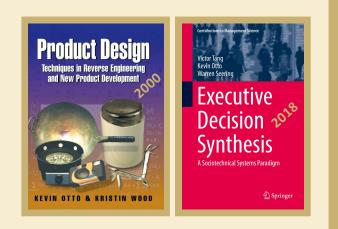
Enter, Brentwood School & RAF Cadets, 1958 Pilot's License, Age 17, 1961 Apprentice, Rolls-Royce Aero Engines, 1962-1963 Apprentice, Flugzeug-Union-Süd, 1964-1965 Sc.B., Swansea University, 1967 Aero Engines, Rolls Royce, 1967-1971 Fellow, Swansea University, 1978 Pilkington Teaching Prize, 1994 ASME Outstanding Design Educator Award, 2001; Black Award, Innovation in Design Education, 2002 Fellow, Institution of Mechanical Engineers, 1991 Fellow, Smallpeice Trust, 1994 Fellow, Institution of Engineering Designers; 1994 Fellow, Royal Academy of Engineering, 1999 Honorary Fellow, Design Society, 2007 Honorary Doctorate, Brunel University, 2011 Copyright © 2024 Goldense Group, Inc. All Rights Reserved.

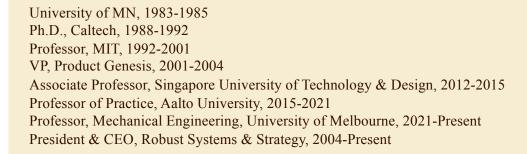
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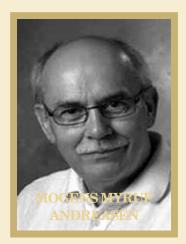
3<sup>rd</sup> Industrial Revolution - Part II: Design Producibility Was A Hot Topic – MIT, University of Denmark



**Reverse Engineering Designing In Uncertainty** 







### The Design Process Design for Assembly



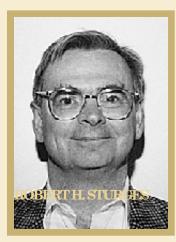


Professor, University of Denmark, 1998 Professor Emeritus, University of Denmark, 2007

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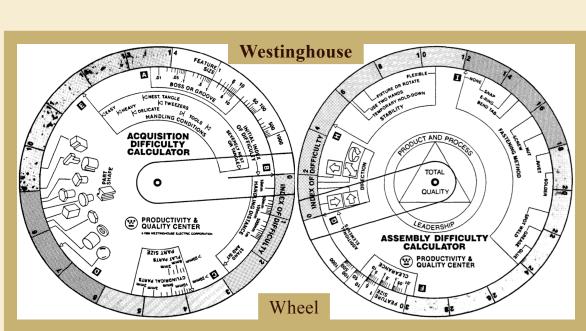
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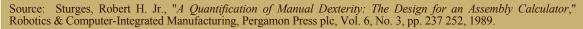
<sup>3<sup>rd</sup></sup> Industrial Revolution - Part II: Design Producibility Was A Hot Topic – Carnegie Mellon

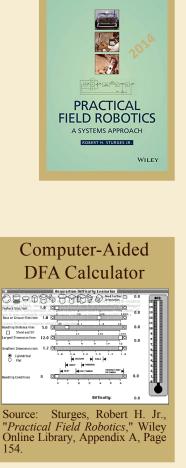


Design for Assembly Fastenerless Assembly

B.S., MIT M.S., MIT Ph.D., Carnegie Mellon University Professor, Carnegie Mellon Professor, University of Virginia Patents = 14



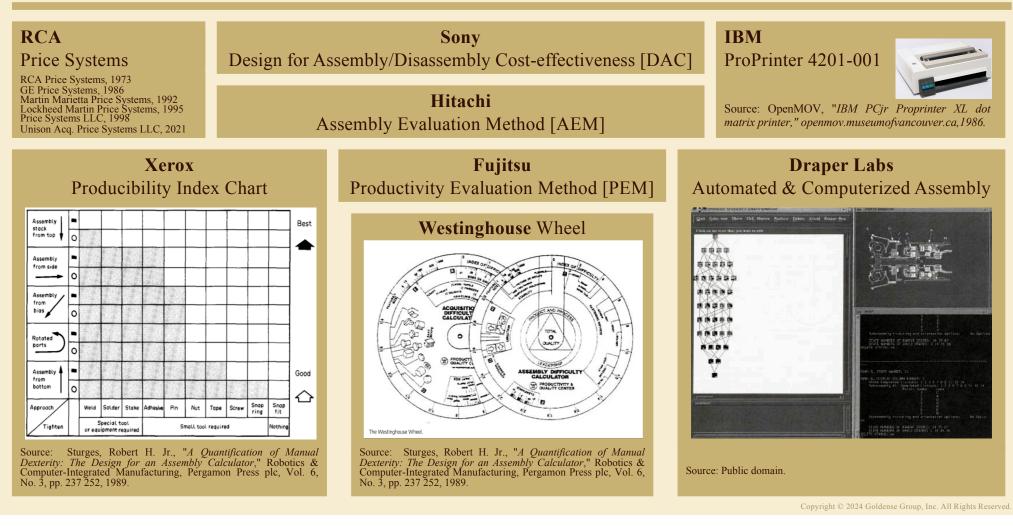






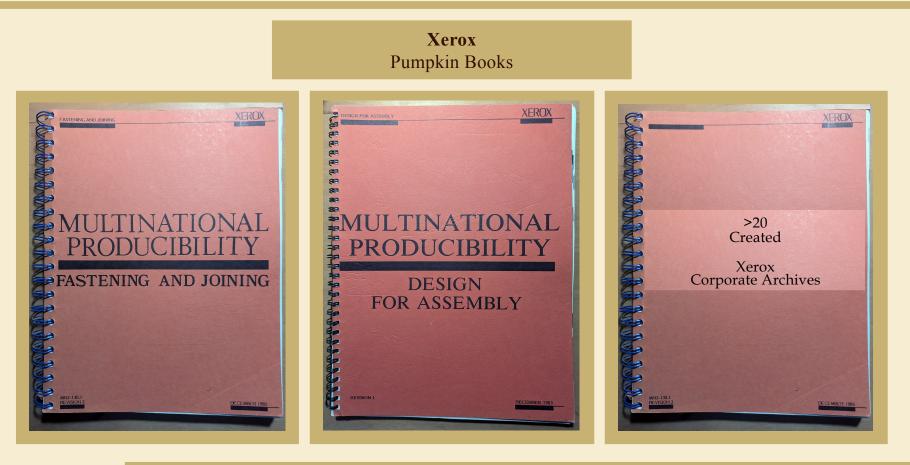
CPD-220019a T131-BDIDFMA2024#35v1 - Page 24

3<sup>rd</sup> Industrial Revolution - Part II: Industry Leaders Jump On Design Producibility – 1980s & 1990s



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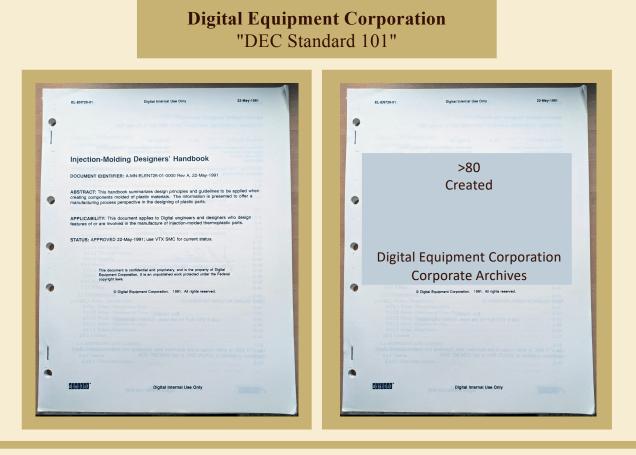
<sup>3rd</sup> Industrial Revolution - Part II: Industry Leaders Jump On Design Producibility – 1980s & 1990s



Source: The original works were accessed using Journalistic Reporter's Privilege. Images are of the original 1985 published works of Xerox Corporation.

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3<sup>rd</sup> Industrial Revolution - Part II: Industry Leaders Jump On Design Producibility – 1980s & 1990s

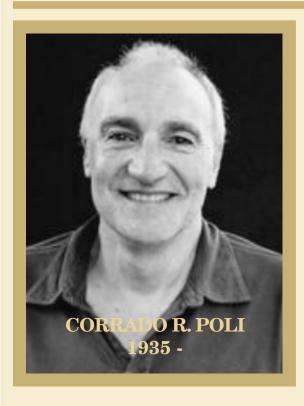


Source: The original works were accessed using Journalistic Reporter's Privilege. Images are of the original 1991 published works of Digital Equipment Corporation..

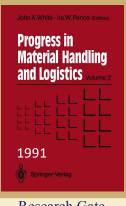
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CPD-220020a

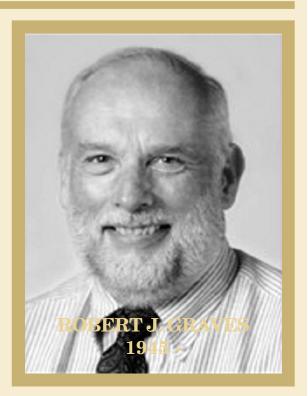
3<sup>rd</sup> Industrial Revolution - Part II: Design Producibility Was A Hot Topic – UMass Amherst







Research Gate 80 Publications

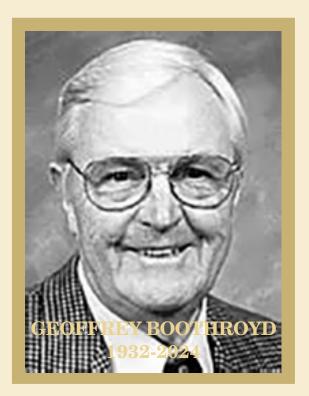


B.S., Syracuse University, 1967 M.S., SUNY Buffalo, 1969 Ph.D., SUNY Buffalo, 1974 Assoc. Professor, UMass Amherst, 1979-1980 Professor, RPI, 1991-2003 Professor, Dartmouth College, 2003-Present

B.S., Renesselaer Polytechnic Institute, 1957 M.S., Renesselaer Polytechnic Institute, 1958 Ph.D., Ohio State, 1965 Dept. Head, Mechanical & Industrial Engineering, UMass Amherst

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3<sup>rd</sup> Industrial Revolution - Part II: Boothroyd Arrives With Disruptive Business & Technical Aspirations



Geoffrey Boothroyd was born in Radcliffe, Manchester, England on November 18, 1932. He obtained a Bachelor of Science in Engineering from the University of London in 1956, followed by a Doctor of Philosophy in 1962 and a Doctor of Science in 1974. Geoffrey Boothroyd, a renowned British educator and pioneer in the field of industrial and manufacturing engineering.

In 1967, Geoffrey moved to the United States and became a member of the faculty at the University of Massachusetts, Amherst and later at the University of Rhode Island, residing for 28 years in Wakefield, RI.

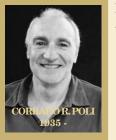
In addition to academia, Geoffrey co-founded and served as the president of Boothroyd Dewhurst, Inc. His work here was instrumental in the development and popularization of Design for Manufacturing and Assembly (DFMA<sup>®</sup>.)

The **DFMA** methodology helped achieve dramatic cost savings across a wide spectrum of global industries. His contributions to the field were recognized nationally when he was awarded the **National Medal of Science by President George H.W. Bush in 1991**, honoring his significant impact on manufacturing and engineering.

Source: https://www.dignitymemorial.com/obituaries/bradenton-fl/geoffrey-boothroyd-11611483

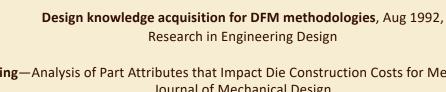
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3<sup>rd</sup> Industrial Revolution - Part II: Design Producibility Was A Hot Topic – UMass Amherst



**Research** Gate **53** Publications Design for Injection Molding: A Group-technology-based Approach, Dec 1991, Journal of Engineering Design

**Research** Gate **80** Publications



Design for Stamping—Analysis of Part Attributes that Impact Die Construction Costs for Metal Stamping, Nov 1993, Journal of Mechanical Design

**Research in Engineering Design** 

Design for Stamping: A Group Technology-based Approach, Nov 1993, **Concurrent Engineering Research and Applications** 



Handbook of Feeding & Orienting Techniques for Small Parts, 1970, Department of Mechanical Engineering, University of Massachusetts [Seminal Work – Boothroyd, Poli, and Laurence Murch Co-Authors] [Handbook was also possibly republished in 1979? Unclear!]

**Design for** Economical Use of **Forging**: Indication of General Relative Forging Costs, Dec 1982, CIRP Annals [Boothroyd & Knight Co-Authors]

How part design affects injection molding tool costs, Jan 1988, Machine Design

To Injection Mold, to Stamp, or to Assemble? A DFM Cost Perspective, Dec 1999, Journal of Mechanical Design

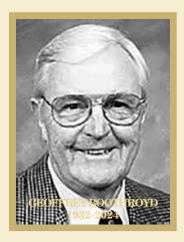
Designing New Products: Compatibility with Existing Production Facilities and Anticipated Product Mix, Nov 1994, Integrated Manufacturing Systems

The **Compatibility** of Product Quality and Process Flexibility, Dec 1994, **Quality Engineering** 

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### 3<sup>rd</sup> Industrial Revolution - Part II: NSF Underpins BDI's Work - 10 NSF Grants 1974-1990 = \$2,184,788.00





1. Group Technology Applied to the Automatic Handling of Small Parts Award Number:7412611; Principal Investigator:Geoffrey Boothroyd; Co-Principal Investigator:; Organization:University of Massachusetts Amherst; NSF Organization: CMMI Start Date: 07/01/1974; Award Amount: \$372,300.00;

#### 2. Fifth North American Metalworking Research Conference (Namrc-V)

Award Number:7710189; Principal Investigator:Geoffrey Boothroyd; Co-Principal Investigator:; Organization:University of Massachusetts Amherst; NSF Organization: CMMI Start Date: 05/15/1977; Award Amount: \$3,000.00;

#### 3. Design For Manufacturability

Award Number:7710197; Principal Investigator:Geoffrey Boothroyd; Co-Principal Investigator:; Organization:University of Massachusetts Amherst;NSF Organization: CMMI Start Date: 09/01/1977; Award Amount: \$396,000.00;

#### 4. Design For Manufacturability

Award Number: 7909761; Principal Investigator: Geoffrey Boothroyd; Co-Principal Investigator:; Organization: University of Massachusetts Amherst; NSF Organization: CMMI Start Date: 09/01/1979; Award Amount: \$150,000.00;

#### 5. Workshop on Assembly and Inspection

Award Number:8115036; Principal Investigator:Geoffrey Boothroyd; Co-Principal Investigator:; Organization:University of Massachusetts Amherst;NSF Organization:CMMI Start Date: 05/15/1981; Award Amount:\$5,525.00;

#### 6. Economic Applications of Assembly Robots

Award Number: 8111917; Principal Investigator: Geoffrey Boothroyd; Co-Principal Investigator:; Organization: University of Massachusetts Amherst;NSF Organization: CMMI Start Date: 09/01/1981; Award Amount: \$361,425.00;

#### 7. Economic Applications of Assembly Robots

Award Number: 8514024; Principal Investigator: Geoffrey Boothroyd; Co-Principal Investigator: Peter Dewhurst; Organization: University of Rhode Island; NSF Organization: CMMI Start Date: 09/15/1985; Award Amount: \$114,300.00;

#### 8. Programmable Automation and Design for Manufacturing Economic Analysis

Award Number:8513930; Principal Investigator:Franklin Snyder; Co-Principal Investigator:Peter Dewhurst, Geoffrey Boothroyd, Phillip Ostwald, Jeffrey Funk; Organization: Westinghouse R&D Center; NSF Organization: CMMI Start Date: 09/15/1986; Award Amount: \$488,543.00;

#### 9. Selection of Manufacturing Processes and Materials for Component Parts

Award Number:8908214; Principal Investigator:Geoffrey Boothroyd; Co-Principal Investigator:Winston Knight, Peter Dewhurst; Organization: University of Rhode Island; NSF Organization: CMMI Start Date: 12/15/1989; Award Amount: \$279,995.00;

#### 10. Design for Manufacturability and Assemblability Instructional Studio

Award Number:9051268; Principal Investigator:B. Lee Tuttle; Co-Principal Investigator:; Organization:Kettering University;NSF Organization: DUE Start Date: 05/01/1990; Award Amount: \$43,740.00;

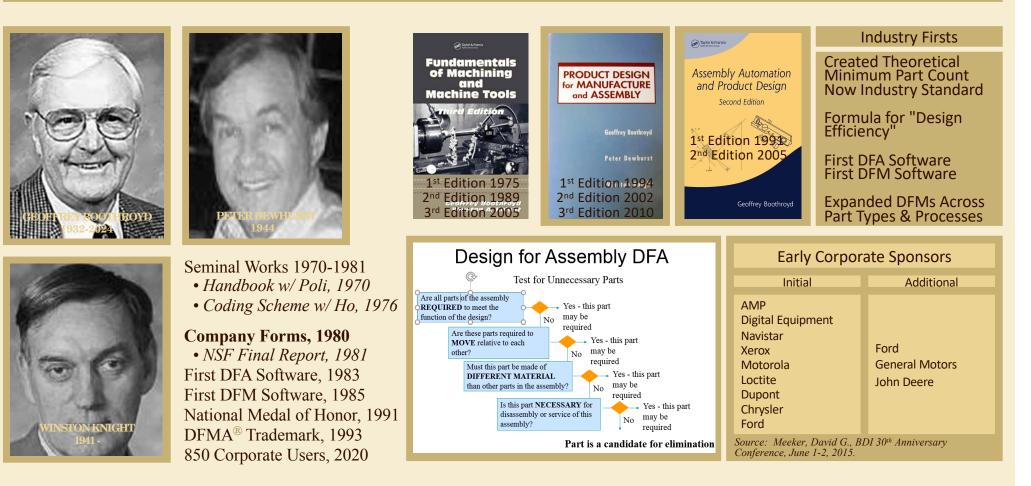
Source: National Science Foundation, https://www.nsf.gov/, Award Search.

CHI

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# Design for Manufacturing & Assembly Across Three Industrial Revolutions

3rd Industrial Revolution - Part II: BDI Disrupts With New-To-The-World Offerings & Industry-Firsts



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3rd Industrial Revolution - Part II: BDI Evolves Original Data Sets To Defensible Proprietary Assets

SEMINAL WORKS	RED BOOK	WHITE	BOOK	BLACK BOOK
1970 - 1981	Copyright 1983	Соруг 198	-	Copyright 1983, 1987, 1989
Boothroyd, G., Poli, C.R., and Murch, L.E., <i>Handbook of Feeding</i> and Orienting Techniques for Small Parts, University of Massachusetts, Amherst, MA, 1970. Boothroyd, G. and Ho, C., Coding System for Small Parts for Automatic Handling, SME Paper ADR76-13, Assemblex 111. Chicago, October 1976.	DESIGN CONFIGNENT   FOR   ASSEMBLY   ASSEMLY   ASSEMLY<	ngland (General Manager, H Redford). APR77-10197. Additional MP, Inc. and Xerox Corp.	Work leading to this development of database undertaken with the aid from industry.	product design for assembly handbook, including s and research in automatic and robot assembly, was of grants from the National Science Foundation and esign for high-speed automatic assembly classification with the close collaboration of Dr. Alan Redford of th, England.
Boothroyd, G and Wilson, W.R.D., <b>Design for Manufacturability</b> , NSF Final Report. University of Massachusetts, Amherst, MA, <b>1981</b> .	Finally, the authors would like to thank <b>Alan Redford</b> for his helpful comments and the following individuals and companies (in alphabetical order) for their suggestions, financial support and continued encouragement: <b>AMP</b> , Inc. (Joe Sweeney and Ed Paukovitz); <b>Digital Equipment</b> Corp. (DoM Sambuto and Fred Kuenzig); <b>Emhart</b> Corp. (Gene Chartrand); <b>GE</b> Co. (Gerry Hock); <b>IBM</b> Corp. (Morris Krakinowski and Tim Karlberg); <b>Philips</b> (Jaap Boorsma); <b>Siemens</b> (J. Hauesler); <b>University of Salford Industrial Center</b> (Barry Richardson); Westinghouse Corp. (Tibor Csakvary); <b>Xerox</b> Corp. (SidneyLiebson).		We wish to thank all of those graduate students who have participated in ou design for assembly research programs. We would also like to express ou gratitude to the NSF and the following companies who provided grants t support the research. AMP, Inc., Digital Equipment Corp., Ford Motto Company, General Electric Company, Gillette Company, IBM Corporation Westinghouse Electric Corporation, and Xerox Corporation. Finally, ou appreciation is due to the numerous companies and individuals who hav provided encouragement during the past 10 years G. Boothroyd and F Dewhurst, Wakefield, RI, November 1989	

Source: The original works were accessed using Journalistic Reporter's Privilege. Images are of the original published works of Boothroyd-Dewhurst, Inc. Selected text is accurately excerpted as written from the inside front pages of the original published works.

CPD-220020j T131-BDIDFMA2024#35v1 - Page 33 **Design for Manufacturing & Assembly Across Three Industrial Revolutions** 

3<sup>rd</sup> Industrial Revolution - Part II: BDI Protects Their Proprietary Corporate Assets

### Boothroyd Dewhurst, Inc. v. Poli, 783 F. Supp. 670 (D. Mass. 1991)

### **BOOTHROYD DEWHURST, INC., Plaintiff,**

v. Corrado POLI, Defendant. Civ. A. No. 89-1650-F.

### United States District Court, D. Massachusetts.

June 12, 1991.

\*671 John L. Welch, Wolf, Greenfield & Sacks, P.C., Boston, Mass., for plaintiff.

John J. Dempsey, Chapin, Neal & Dempsey, P.C., Springfield, Mass., John C. Linderman, McCormick, Paulding & Huber, Hartford, Conn., for defendant.

### **MEMORANDUM AND ORDER**

FREEDMAN, Chief Judge.

Plaintiff Boothroyd Dewhurst, Inc. ("BDI"), a Rhode Island corporation which is the successor to a Massachusetts corporation, Boothroyd & Dewhurst, Inc. ("B & D, Inc."), brings suit against Professor Corrado Poli ("Poli"), charging in a four-count complaint that Poli's activities have violated the Copyright Act, 17 U.S.C. §§ 101 *et seq.* (count one), section 43(a) of the Lanham Act, 15 U.S.C. § 1125 (count two), the Massachusetts Consumer Protection Act, Mass.Gen.Laws ch. 93A ("chapter 93A") (count three) and constitute unfair competition under the common law of Massachusetts (count four). Defendant has filed counterclaims, alleging that plaintiff through the actions of its principals, Professor Geoffrey Boothroyd ("Boothroyd") and Professor Peter Dewhurst ("Dewhurst") has unfairly competed in trade in violation of chapter 93A, §§ 2 and 11 (count one) and Massachusetts common law (count two).

Source: Justia: https://law.justia.com/cases/federal/district-courts/FSupp/783/670/1362309/

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3<sup>rd</sup> Industrial Revolution - Part II: BDI Successfully Fends-Off Competitors Emerging In Their Space

### Corrado Poli

### "Electronic Spreadsheet" & "Assembly Analysis and Linebalancing Spreadsheet"

Boothroyd Dewhurst, Inc. v. Poli, 783 F. Supp. 670 (D. Mass. 1991)

**BOOTHROYD DEWHURST, INC., Plaintiff,** 

**Corrado POLI, Defendant.** Civ. A. No. 89-1650-F.

United States District Court, D. Massachusetts. June 12, 1991. \*671 John L. Welch, Wolf, Greenfield & Sacks, P.C., Boston, Mass., for plaintiff. John J. Dempsey, Chapin, Neal & Dempsey, P.C., Springfield, Mass., John C. Linderman, McCormick, Paulding & Huber, Hartford, Conn., for defendant.

> MEMORANDUM AND ORDER FREEDMAN, Chief Judge.

#### B. Poli's Spreadsheet and Plaintiff's Allegations of Infringement

By **1983 Poli had become a consultant for Digital Equipment Corporation** ("DEC"). Boothroyd avers that he and Dewhurst "allowed" Poli to use their copyrighted DFA Software, which was apparently being used by DEC with Boothroyd and Dewhurst's permission. Boothroyd [Declaration (Aug. 16, 1990) ("Boothroyd Decl.") ] at ¶ 11. He asserts that, without their knowledge or approval, Poli then created and distributed a so-called spreadsheet derived *directly* from Boothroyd and Dewhurst's DFA Software, thereby infringing on BDI's copyright.

In **1984** B & D, Inc. learned that Poli had also prepared a **software package for DEC entitled "Electronic Spreadsheet,"** believed by plaintiff to be based upon both the derivative 1983 Poli spreadsheet as well as plaintiff's copyrighted DFA Software and Handbook. The title page of the electronic spreadsheet actually lists Poli as one of three co-authors and indicates that DEC owns the 1984 copyright.

According to plaintiff, Boothroyd and Dewhurst relied on Dempsey's assurances until they learned that Poli had produced a **new, revised spreadsheet late in 1984, "Assembly Analysis and Linebalancing Spreadsheet"** ... and an associated software version, both of which Poli considered to be non-infringing. Sapphire Design Systems 1<sup>st</sup> Commercial Software Competitor

Boothroyd Dewhurst, Inc. v. Poli, 783 F. Supp. 670 (D. Mass. 1991)

**BOOTHROYD DEWHURST, INC., Plaintiff,** 

Corrado POLI, Defendant. Civ. A. No. 89-1650-F.

United States District Court, D. Massachusetts. June 12, 1991. \*671 John L. Welch, Wolf, Greenfield & Sacks, P.C., Boston, Mass., for plaintiff. John J. Dempsey, Chapin, Neal & Dempsey, P.C., Springfield, Mass., John C. Linderman, McCormick, Paulding & Huber, Hartford, Conn., for defendant.

> MEMORANDUM AND ORDER FREEDMAN, Chief Judge.

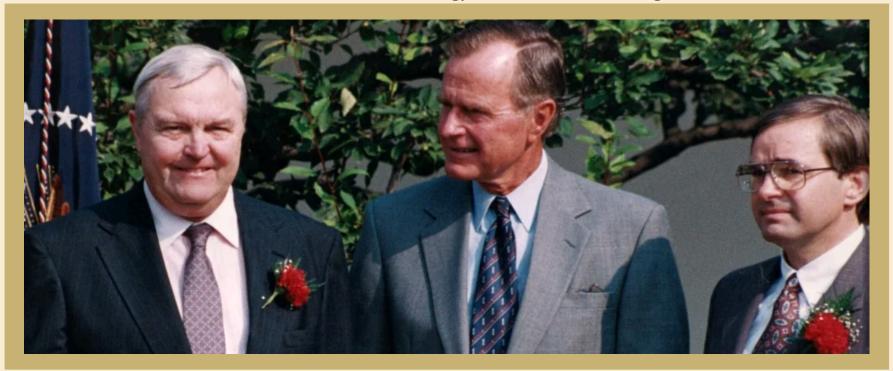
#### Magistrate Judge's Report at 9-14 (most footnotes omitted).

Plaintiff's tolerance ended when its principals perceived defendant's activities as a possible commercial threat. In **1989**, **Richard Adler** ("Adler"), a Stanford University graduate student, contacted BDI seeking a license to use BDI's copyrighted material. Plaintiff refused Adler's request, concerned about possible misuse of its product, which had been supplied to Stanford solely for teaching purposes. Plaintiff's Opposition to Defendant's Motion for Summary Judgment, Exhibit 39 (4/12/89 letter from Dewhurst to Adler). Shortly thereafter, plaintiff's principals read in a trade magazine that Adler's company Sapphire Design Systems, Inc. ("Sapphire"), had obtained a license to use Poli's DFA methodology. Convinced that the material Poli was licensing to Sapphire was BDI's copyrighted material, BDI filed this suit on July 28, 1989.

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<sup>3rd</sup> Industrial Revolution - Part II: Boothroyd-Dewhurst, Inc. DFMA<sup>®</sup> – Recognized As A National Asset!

### 1991 National Medal of Technology and Innovation Management



Geoffrey Boothroyd, left, with President George Bush Sr. and Peter Dewhurst

Source: Image - https://www.dfma.com/backgrd.asp. Award for Boothroyd - https://nationalmedals.org/laureate/geoffrey-boothroyd/. Award for Dewhurst - https://nationalmedals.org/laureate/peter-dewhurst/.

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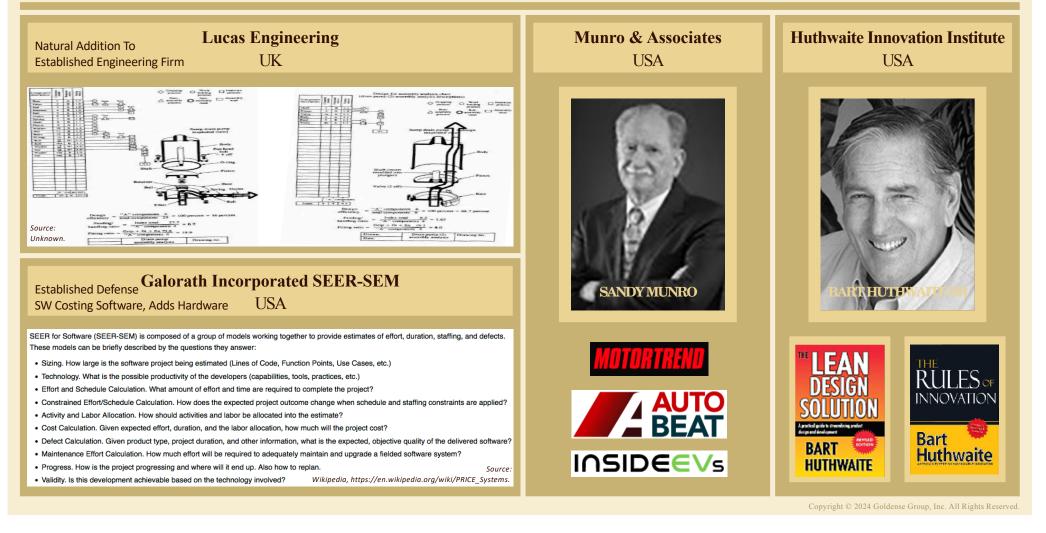
<sup>3rd</sup> Industrial Revolution - Part II: Other Notable DFA & DFM Contributors – DFA & DFM Honor Roll\*

Honor Roll Actively Practicing		Honor Roll Deceased & Retired	
Alan Redford University of Salford	<b>David G. Meeker</b> DEC, Compaq, HP, Bose, MIT, BU, Neoteric Product Design	Alfonse Adler University of California Deceased	
Kenneth G. Swift University of Hull	<b>Christopher Tsai</b> Kodak, RIT, Global Productivity, BDI	Gordon P. Lewis Xerox, DEC, Datum 3D Deceased	
Julian D. Booker University of Bristol	<b>William Devenish</b> Motorola, NEC, Nokia, Harris, FMC, Kohler, L3Harris, The Devenish Group	<b>F. James McWilliams</b> DEC, Compaq, HP, Sun Deceased	
Steen Kahler & Thomas Lund University of Denmark	<b>Matthew Miles</b> Ingersoll Rand, Amphenol, Raymond, Dynisco, Markem, Ambri, Mission Technologies, VAVE Consulting Services	A.J. Overton & David Nevela DEC, Compaq, HP Deceased	
<b>Finn Fabricius</b> Institute for Product Development (IPU) ListenWhy Engineering	<b>Robert A. Williams</b> HP, Agilent, Keysight, Nilfisk, Dry Development, Creative Design Solutions Consultants	James L. Nevins Draper Laboratories Deceased	
Nicholas Dewhurst BDI	Jonathan E. Freckleton RIT	Miles Parker Parker Group Retired	
John Breckenridge BDI	Gerhard Pahl & Wolfgang Beitz Technical University of Darmstadt	William Branan Motorola Retired	
Brian Raposa BDI	<b>Jay P. Mortensen</b> Deloitte, Bethlehem Steel, Toyota, Raytheon, Mercury Marine, Maytag, Rexnord, KPMG, LG	Vincent P. Render Ford Retired	
	Michael E. Corbett Deere, IBM, Galileo, Zymark, Invacare, PinDot, Jaior, Corbett Engineering	Michael F. Carter General Motors Retired	

\* Not Mentioned Earlier In This Presentation

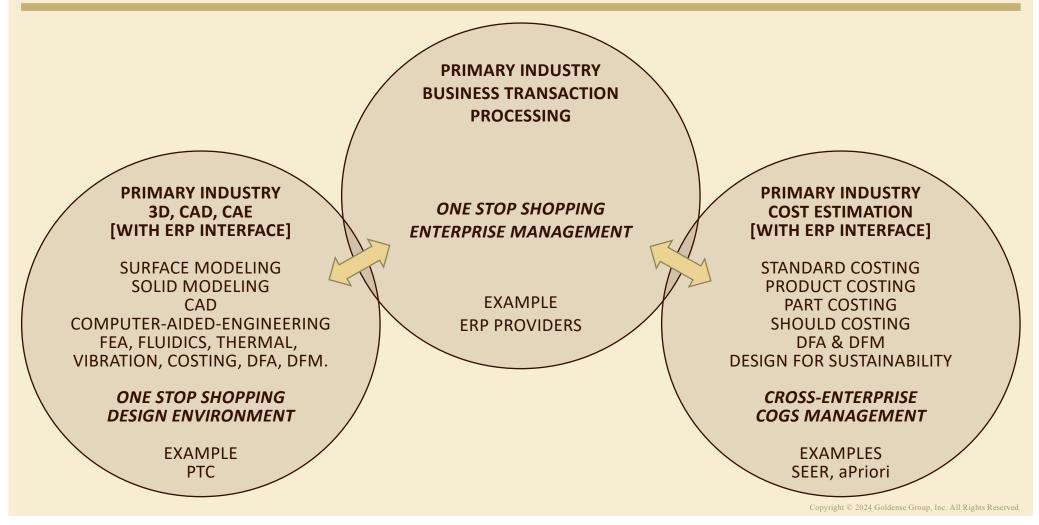
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3<sup>rd</sup> Industrial Revolution - Part II: A Budding Industry – The Cat Eventually Gets Out of The Bag - 1990s



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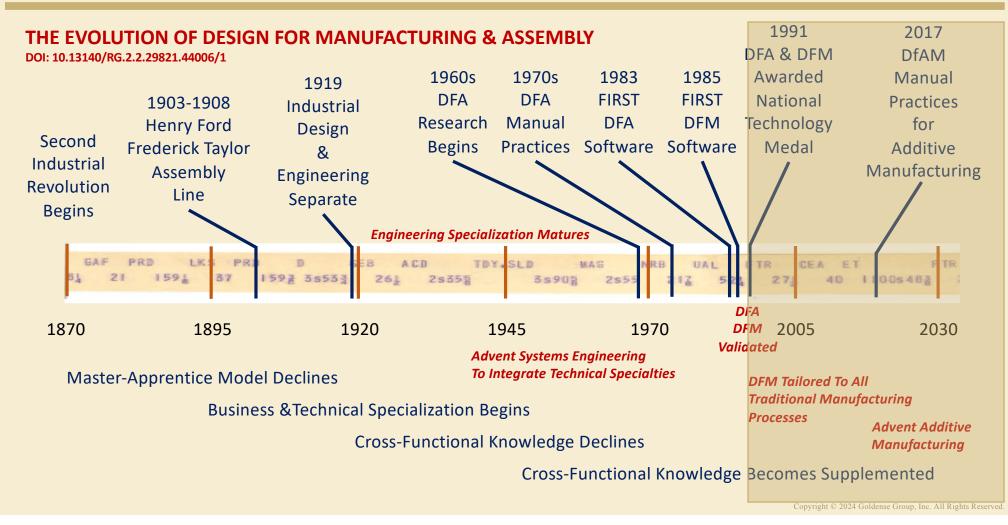
3<sup>rd</sup> Industrial Revolution - Part II: Other Industries Extend SW Platforms Into DFA & DFM - 2000s



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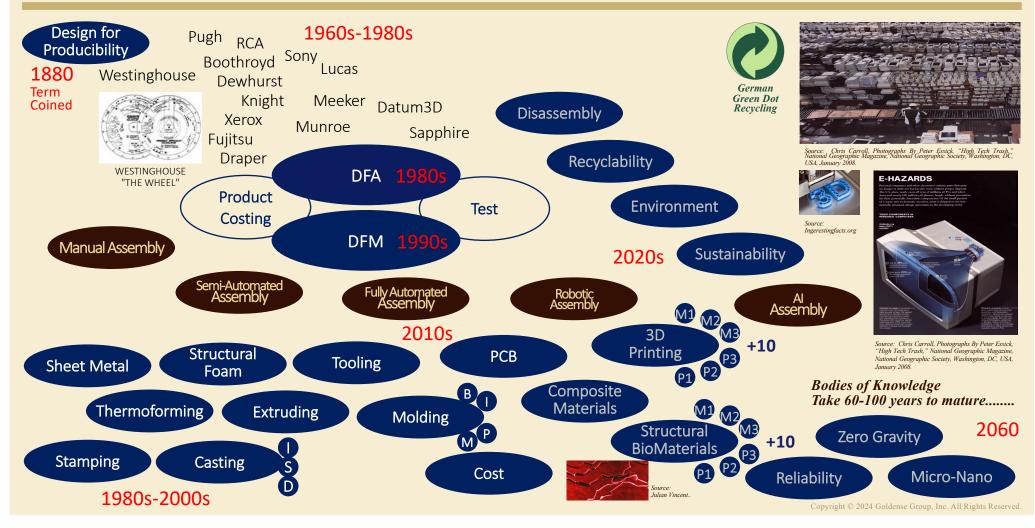
4<sup>th</sup> Industrial Revolution: The Digital Era Arrives – 4IR – Industry 4.0



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4<sup>th</sup> Industrial Revolution: DFA & DFM Expand To DFX – Expected Body Of Knowledge Lifecycle Growth





# THANK YOU